

# Leading People in the Workplace Masterworkshop



**Special Price**

**€298**

ex VAT per person attending.

**Book Now**

## 1. Understanding Leadership vs. Management

Many supervisors struggle to distinguish between directing tasks and truly inspiring people. This module explores the differences and teaches how to balance both for maximum impact on team performance.

## 2. Building Trust and Credibility

Without trust, even the most competent managers face resistance and disengagement.

Participants will learn actionable strategies to earn respect, demonstrate consistency, and foster a trustworthy workplace culture.

## 3. Communicating with Clarity and Impact

Misunderstandings and unclear expectations lead to errors, frustration, and wasted effort. This session focuses on precise, purposeful communication that ensures alignment and motivates staff to deliver.

## 4. Managing Conflict Constructively

Unresolved conflict erodes morale and reduces productivity. This module equips managers with practical tools to address issues early, facilitate dialogue, and turn disputes into opportunities for stronger relationships.

## 5. Motivation and Discipline

Teams often consist of individuals with varying drivers, strengths, and challenges. Here, participants learn how to recognise different motivational needs and adapt their approach to bring out the best in everyone including how to exercise discipline.

## 6. Coaching and Delegation

Many managers focus on solving problems rather than developing their people. This session teaches coaching techniques that empower employees, build competence, and reduce over-reliance on the manager.

## 7. Leading Through Change and Uncertainty

Change often triggers anxiety, resistance, and performance dips. This final module shows leaders how to communicate change effectively, maintain engagement, and steer teams with confidence in turbulent times.